



Business Process Management Practice

Techlogix helps organizations gain transparency and control of their business processes by implementing state-of-the-art solutions to discover, model, analyze, measure, improve, and optimize business processes. For over a decade, we have been working with enterprise customers to improve their productivity, efficiency, and capacity to rapidly respond to ever-changing market conditions. We employ a methodology-driven transformation approach for incremental and continuous process improvement.

Engaging a partner who possesses rich experience of undertaking enterprise-wide process-centric initiatives, who can execute multiple projects in parallel and who can help set up a BPM Center of Excellence at your organization to drive rapid BPM adoption, can help you become a market leader!

Challenges

Do you find your company boxed in by departmental silos, struggling to break free to a state where elements of corporate strategy can be tied to the improvement of your business processes? Are you frustrated with the slow and painful transition of your existing processes to reflect changes in your company's business model necessitated by a rapidly changing business environment? How often does a new process fail in execution at your organization because of shared responsibility, when no single empowered owner focuses on and is responsible for its health?

Our Offering

Techlogix assists organizations in successfully overcoming these challenges to help ensure that their business processes are seamlessly integrated, visible end-to-end, automated, efficient and, most importantly, deliver measurable business value. Techlogix has deep experience of working with organizations in industries as diverse as Financial Services, Energy, Government, Higher Education, Manufacturing, and Telecom. We partner with several leading BPM platform vendors – including IBM, Software AG, Oracle, Bizagi – to deliver cutting edge BPM solutions that also incorporate Integration and SOA, and transition you to the API economy.

Our BPM Offering is based on the following approach:

Strategic Consulting

- Focus on alignment of corporate strategy objectives to process improvement initiatives, performance improvement metrics and business value delivered by BPM
- Proven techniques to analyze value chains and identify opportunities to improve processes

Solution Delivery Excellence

- Streamlined BPMS application development methodologies that utilize global delivery models to reduce costs while enhancing scalability

Enterprise Vision

- Rapid BPM adoption across the enterprise utilizing a CoE approach
- Industry-tested frameworks and methodologies to enable BPM implementation and adoption in a structured manner

A Structured way to Improve Processes

The Techlogix BPM Framework has evolved over a decade of our working on multi-year engagements at large, complex organizations. It links BPM theory with the practice and the technology in a manner that helps organizations achieve their process improvement goals in a holistic and structured way. Our framework, which includes toolkits based on best practices, builds on foundational work from other industry practitioners and extends their work in practical ways so that it can impact real-world programs and projects.

Our perspective is that instead of looking at a process improvement initiative as a one-off project, organizations should approach it as part of an enterprise-wide program that is executed in measured but synchronized steps. Organizations embarking on process-based initiatives can use this framework to align process improvement activities with the IT implementation to achieve quick results as well as long-term process maturity.

The schematic below shows how our well-crafted artifacts help our customers in all aspects of the BPM life cycle:



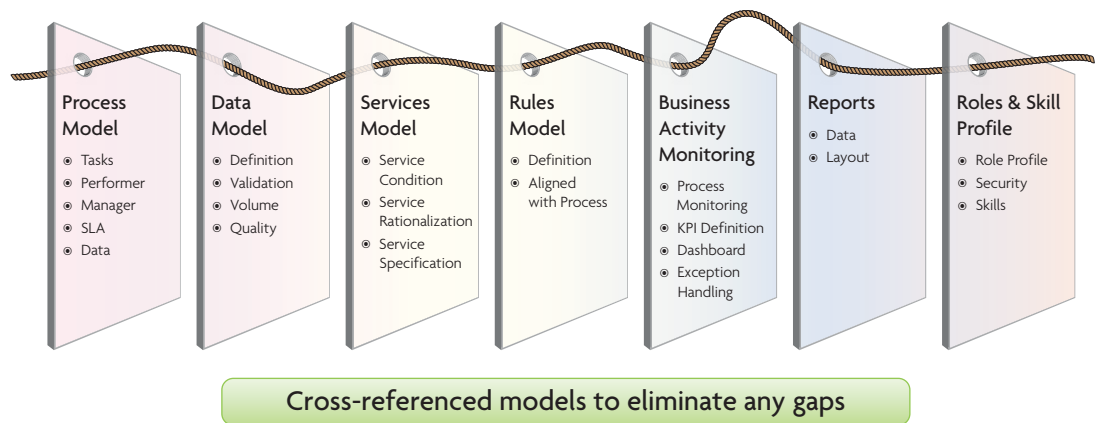
The Techlogix BPX Methodology

We have developed BPX to specifically address the following challenges:

- Cross-functional nature of high value processes and resulting conflicts
- Difficulties in integrating with complex heterogeneous legacy systems
- Need for multi-dimensional skills in the solution delivery team
- Short development cycles of BPM projects

The methodology is a structured approach to addressing the full life cycle of delivering BPM and SOA based solutions. BPX consists of a set of templates, best practices, and metrics that have repeatedly delivered breakthrough project performance and has been validated in multiple real life implementations.

We have used a 'Concurrent Design' approach to develop a range of cross-referenced models to ensure the integrity and completeness of a BPM solution. The



key artifact – a Process Specification Sheet - defines the requirements of a process model in complete detail by extending the typical representation in a Process Modeling tool. Our data model is tightly coupled with the process model to ensure that all data elements required by the process are successfully captured. The Services model ensures that services required for integration are well defined and mapped to the appropriate process step. Most BPM solutions are architected to use business rules. We capture them in detail in our Rules model that achieves alignment with the Process Model. The Business Activity Monitoring (BAM) model defines the process monitors and KPIs specific to the process. Finally, a Reporting requirements template and a Roles and Skills Profile template complete the gamut of the BPX artifacts.

Solution Delivery

Monitoring

Process Discovery

Articulation

Design

Development & Testing

Rollout

Business Process Architecture

Techlogix Hierarchical Framework

Alignment with Industry Frameworks

Process & Metrics

Collaborative Design & Development

Design Principles, Agile Development, Doneness

Release Management

Planning, Process Versioning & Source Control Management

Value Chain Analysis

High-Value Processes

Process Articulation

Structured way of Requirements Gathering

Scenario Based Functional Testing

L2 and L3 Support

Techlogix Support Framework

Process Modeling

Techlogix Structured Approach

Business Rules Externalization

Framework for Representation

System Integration & Performance Testing

Platform Upgrades & Application Revamps

Techlogix Upgrade Methodology

Process Baselining & Benchmarking

Performance Tracking, Comparison with Industry

Business Activity Monitoring (BAM)

Real-time Monitoring, Early intervention, Predictive KPIs

Continuous Process Improvement

Techlogix Approach, Other Industry Methods

Industry Solutions

Financial Services

Loan Processing, Securities Processing for High Value Customers

Government

Case Management & Permit Issuance, Rental Property Management, E-Services

Renewable Energy

Wind Farm Establishment, Regulatory Compliance, Purchase Price Agreements

Supply Chain

NPI, Order Booking & Tracking, BOM & Manufacturing, Shipping & Returns

Success Stories

1. Techlogix enabled a major US commercial bank to automate end-to-end Loan Processing - from origination to closing including ad-hoc sub-processes. The solution integrates with disparate internal systems and is accessible to the front desk, branch offices, and loan underwriting staff. Positive outcomes:

- Reduced loan application processing cycle time by 43%
- Reduced final decision time by 77%
- Provides ability to prioritize and reprioritize in-progress loan applications
- Provides access to necessary financial data i.e. payments, taxes, fees to respective groups

2. Techlogix helped an industry leading Telecom set up a BPM CoE and execute multiple BPM initiatives by defining a structured approach for process analysis and discovery, development and continuous improvement. Major areas of process improvement included:

- New Customer Activation
- Change of SIM & Number Change
- VAS Activation
- Package Change
- Customer Payment

3. “The business users are very happy with the new capabilities provided to them by this ground-breaking solution. Already, this application has added significant value to the Order Management process.

We very much appreciate the partnership we have developed with Techlogix to execute this project in a timely fashion and with such great teamwork with all the other teams involved.

This solution is full of creativity and innovation and represents an exceptional effort.”

Fortune 500 Manufacturer
Head, Business Process Optimization
Center of Excellence



About Us

Techlogix is an IT Services, Consulting, and Business Solutions company that helps its clients achieve enterprise transformation by harmonizing people, business processes, and technology. Our globally distributed development teams build high performance solutions leveraging our practice-specific delivery methodologies. Our people combine the spirit of engineering excellence with a strong commitment to deliver a delightful end-to-end customer experience. Techlogix employs approximately 300 people in 5 delivery centers worldwide.

Contact

Boston

400 Trade Center, Suite 4900, Woburn, MA 01801
Voice: +1 781 933 1846

Visit us online at www.techlogix.com

For more information, contact info@techlogix.com